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# Canadian Agricultural Partnership (CAP): Cost-Share Funding Programs for Cultivating Management Excellence

Updated November 1, 2019

Following is a listing of the cost-share funding programs offered by the Provincial and Territorial Ministries of Agriculture for farmers, agricultural associations and agribusiness. The list is limited to cost-shared funding specific to farm business management.

You can find links to all other cost-share funding opportunities here:

<http://www.agr.gc.ca/eng/about-us/key-departmental-initiatives/canadian-agricultural-partnership/?id=1461767369849>

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## Alberta

Alberta is not offering cost-share funding for farm business management activities.

<https://cap.alberta.ca/CAP/>

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## British Columbia

<https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/programs>

### **B.C Agri-Business Planning Program**

Specialized Business Planning to enable B.C. producers and processors to make more informed decisions and strengthen their business.

### **Disaster Recovery Planning**

To help producers implement an immediate and long-term disaster recovery plan.

[Click here](#) for more information and eligibility

### **Knowledge Transfer Events**

Provides funding to support knowledge transfer events for B.C. producers and food processors.

[Click here](#) for more information and eligibility

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## Manitoba

<http://www.gov.mb.ca/agriculture/farm-management/ag-action-manitoba-training-and-consulting.html>

## Ag Action Manitoba

### Training and Consulting

Ag Action Manitoba helps farmers access training and consulting to expand farm business management skills and supports decision-making through planning advice and financial analysis. This funding will help individual farmers improve their understanding of how to grow a profitable farming operation.

### *Funding*

The Training and Consulting activity will be funded on a 50:50 cost share basis between government and applicant and has a total funding cap of \$5,500.

Funding caps are applied to the farm business unit, which includes all shareholders. Within each activity, there are identified focus areas available for funding.

[Click here](#) for more information

### **Researchers and Industry Service Providers**

Support the work of researchers and individual agri-businesses and organizations that service the agriculture, agri-food and agri-product sector, with funding available for:

- adoption of food safety, traceability, biosecurity and animal welfare practices
- environmental sustainability
- skill development
- accessing research
- developing innovative tools
- entering new markets or expanding market share
- developing resource materials
- capital investments that enhance competitiveness and sustainability

[Click here](#) for more information

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# New Brunswick

[http://www2.gnb.ca/content/gnb/en/departments/10/agriculture/content/agriculture\\_programs.html](http://www2.gnb.ca/content/gnb/en/departments/10/agriculture/content/agriculture_programs.html)

## Agri-Industry Development & Advancement

### Individual Planning

**Objectives:** Activities that assist eligible applicants undertake, develop, and implement formal plans or analysis for their operation, which may include financial, business, marketing, human resource management, diversification, value added or succession plans.

### **Eligible Activities:**

- Professional fees and services related to development and implementation of plans or feasibility studies.
- Other costs approved by the Department of Agriculture, Aquaculture and Fisheries which are considered essential for the successful completion of the project.

- Agricultural organizations and commodity groups are considered individuals under this planning component.

**Level of Assistance:** Assistance for eligible applications, over the life of the program may be up to 50% of the eligible cost, to a maximum contribution of \$7,500 per applicant; and up to \$15,000 for a group of 2, 3, or more.

### Individual Training

**Objectives:** Assistance to individual applicants for strategic agriculture related training, technical skills development, marketing, human resource management and business development initiatives that support the strengthening of management and marketing practices and skills that enhance the viability and profitability of individual enterprises.

#### **Eligible Activities:**

- Participation in, and support for, strategic events and projects promoting new training or management concepts, embracing new technology, investigative travel, skills development and evaluating innovating activities;
- Projects focused on specialized training for farm managers or their employees relating to marketing, business and human resource management, production, innovation, or technology, which clearly demonstrate increased benefits to the farm business.
- Assistance towards eligible incremental costs directly related to the project including:
  - Registration fees
  - Costs of acquiring on and off farm related training, travel, meals and accommodation (not to exceed the rates set out in the *Program Guidelines*)
  - Other costs approved by the Department of Agriculture, Aquaculture and Fisheries considered essential for the successful completion of the project.

**Level of Assistance:** Up to 70% of registration fees and up to 50% of the other eligible costs for training to a maximum contribution of \$3,000 per project. Maximum assistance per applicant is \$6,000 in each fiscal year (April 1 – March 31). Travel costs are not to exceed New Brunswick provincial government rates as prescribed in the Approved travel Cost Amounts in the *Program Guidelines*.

### Benchmarking

**Objectives:** Support for the development of cost of production analysis and benchmarking activities that enhance the viability and profitability of the industry and their individual producer operations.

#### **Eligible Activities:**

- Consultant fees for Cost of Production (COP) Analysis
- Consultant fees to assist benchmarking an operation against New Brunswick COP or other approved COP

#### **Levels of Assistance:**

- 70% of the eligible costs of consultants for the development of an industry or commodity Cost of Production (COP) analysis to a maximum contribution of \$10,000 for each fiscal year (April 1 – March 31).
- 50% of the eligible costs of a consultant to assist an individual to benchmark their operation against a New Brunswick COP or other approved COP. Maximum assistance per applicant is \$1,500 in each fiscal year (April 1 – March 31).

## Group Planning and Training

**Objectives:** Assistance to groups of agriculture producers and agricultural producer associations to assist them with the development of strategic directions for their organization and to acquire the skills and training needed to operate a successful organization. Groups and associations are also eligible for assistance to champion training activities for their membership that support the strengthening of management and technical practices that enhance the viability and profitability of a sector and/or the New Brunswick agricultural industry as a whole.

### Eligible Activities:

- Participation in, and support for, annual meetings, strategic events and projects promoting new training concepts, embracing new technology, group investigative travel, skills development and evaluating innovative activities;
- Registration fees;
- Costs of acquiring on and off farm related training;
- Rental of facilities and specialized equipment;
- Consultant or speaker fees and costs such as travel, meals and accommodation (not to exceed rates set out in *Program Guidelines*)
- Projects focused on specialized training for farm managers or their employees relating to marketing, business and human resource management, production, innovation, technical skills or technology, which clearly demonstrate increased benefits to the farm business or sector; and
- Other costs approved by the Department of Agriculture, Aquaculture and Fisheries considered essential for the successful completion of the project.

[Click here](#) for more information

## Mitigation, Prevention, Occupational health and Safety

To support the New Brunswick agriculture industry to prevent accidents and promote occupational safety on farms as well as to identify, manage, protect and mitigate emerging risks to crops and livestock.

[Click here](#) for more information

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# Northwest Territories

<https://www.itl.gov.nt.ca/en/services/canadian-agricultural-partnership>

Funding is available across eight programs under the CAP umbrella:

- Market Development Program
- Agriculture Training Program
- Agriculture and Food Processing Development Program
- Agriculture and Agri-Food Research Program
- Food Safety Program
- Agriculture and the Environment Program
- Agriculture Awareness Program
- Small Scale Foods Program

[Click here](#) for more information

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# Nova Scotia

<https://novascotia.ca/canadian-agricultural-partnership/>

## Advancing Innovative Technologies

The initiative will support the adoption of new technologies, processes or specialized equipment. Through the assessment, implementation or adoption, all projects should improve farm and industry competitiveness, productivity & profitability.

### *Funding*

Eligible Activity	Level of Assistance	Maximum Assistance
Adoption of technologies / new equipment	50%	\$20,000
Adoption of new on farm processes, practices and techniques	50%	\$20,000

[Click here](#) for more information

## Business Advisory Services Program 2018-2019

To enhance Nova Scotia farms' and agri-businesses' ability to be more competitive, manage transition, develop risk management strategies and respond to change. The business advisory services offered under this program will enable the agriculture sector to be proactive in business development decisions.

### *Funding*

Each applicant may be eligible for 50% assistance to a maximum of \$10,000 in the Business Advisory Program. Over the life of the Canadian Agricultural Partnership, applicants are eligible to apply and claim for each type of plan one time only with the exception of feasibility and marketing studies for new projects or products. Contact the PBRM office for authorization if applying for additional funding to update a section of a plan previously completed.

[Click here](#) for more information

## Small Farm Acceleration Program

The objective of the Small Farm Accelerator Program is to support the growth of Nova Scotia small farms through the implementation of business planning and farm growth strategies. The support of a loan interest rebate program will also allow for improved accessibility to working capital. The program will allow small farms to make significant strides in reaching or working towards commercial viability.

### *Funding*

Program Phase	Activity	Cost Share	Maximum Assistance
Phase 1	Business Plan (Consultant)	50%	\$2,500
Phase 1	Business Plan (Self developed)	n/a	\$1,250
Phase 2	Loan Interest Rebate	n/a	\$5,000 per year
Phase 2	Project Grants	50%	\$5,000 per year

Phase 2	Business Advisory Services	50%	\$2,500 per year
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[Click here](#) for more information

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## Ontario

OMAFRA CAP Funding: <https://ontarioprogramguides.net/en/>

### **Business Plans**

35% cost-share  
Maximum \$10,000  
over the life of the  
CAP Framework  
Agreement (2018-  
2023)

### **Marketing Plans**

50% cost-share  
Maximum \$15,000  
over the life of the  
CAP Framework  
Agreement (2018-  
2023)

### **Labour Productivity Plans**

50% cost-share  
Maximum \$15,000 over  
the life of the CAP  
Framework Agreement  
(2018-2023)

### **Financial Analysis**

\*50% cost-share  
Maximum \$2,500 over  
the life of the CAP  
Framework Agreement  
(2018-2023)

#### *Required:*

- Completion of the GYFP Workshop and Action Plan identifying the need
- Quote from Third Party with statement of work, outcomes, cost

#### *Ineligible:*

- Succession Planning and anything relating to Succession Planning

#### *Intake Dates:*

- April
- August
- January

\*exceptions may apply

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## Prince Edward Island

<https://www.princeedwardisland.ca/en/information/agriculture-and-fisheries/canadian-agricultural-partnership-2018-2023>

### **Business Development Program (Agriculture)**

Provides funding for skills training, business planning and implementation, benchmarking and risk management activities which will expand domestic and international markets for Prince Edward Island producers and small to medium sized agri-businesses.

The three funding categories are:

1. Training;
2. Business Planning; and
3. Benchmarking and Risk Management

### *Funding - Training*

#### **Agri-Skills Individualized Training**

- 50 % of assistance up to \$2,000 is available per participant per fiscal year for eligible agri-skills individualized training expenses;
- 50% of assistance up to \$1,000 is available for eligible software expenses per participant over the life of the CAP Framework Agreement (2018-2023)

#### **Group Training for Agricultural Producers, Agri-Processors and/or Agri-Businesses**

- 90% of assistance up to \$20,000 per project is available for agricultural producers, agri-processors, and/or agri-businesses' eligible expenses.

#### **Organizational Development**

- 50% of assistance up to \$10,000 per project is for eligible training for executives' expenses; and
- 50% of assistance up to \$15,000 per project is for eligible board capacity training expenses.

### *Funding – Business Planning*

- 50% of assistance up to \$5,000 per project is available for eligible financial assessment and financial action plan expenses over the life of the CAP Framework (2018-2023)
- 50% of assistance up to \$10,000 per project is available for eligible succession plan expenses over the life of the CAP Framework (2018-2023)
- 50% of assistance up to \$2,500 per project is available for eligible business plan expenses for beginning farmers who are part of the bonafide farm operation over the life of the CAP Framework (2018-2023)
- 50% of assistance up to \$10,000 over the life of the CAP Framework Agreement (2018-2023) is available for groups of two farming entities' eligible project expenses.
- 50% of assistance up to \$15,000 over the life of the CAP Framework Agreement (2018-2023) is available for groups of three or more farming entities' eligible project expenses.

### *Funding – Benchmarking and Risk Management*

- 90% of assistance up to \$15,000 is available for first time benchmarking or risk management initiatives' eligible expenses; and
- 30% of assistance up to \$15,000 is available for **approved** repetitive benchmarking or risk management initiatives; eligible expenses.

[Click here](#) for more information

## **Future Farmer Program**

To support the expansion of domestic and international competitiveness by supporting new farmers to improve the probability that they establish or continue profitable and sustainable commercial farm businesses. The program will help new entrants through three streams of entry, identify and prioritize their business goals and will help them identify planning, management and technical skills that are needed to reach their goals.

### *Funding*

#### **Agri-Skills Individualized Training**

- 50% of assistance up to \$2,000 is available per participant per fiscal year for eligible agri-skills individualized training expenses;

- 50% of assistance up to \$1,000 is available for eligible software expenses per participant over the life of the CAP Framework Agreement (2018-2023)

#### Group Training for Agricultural Producers, Agri-Processors and/or Agri-Businesses

- 90% of assistance up to \$20,000 per project is available for eligible group training for agricultural producers, agri-processors, and/or agri-businesses' eligible expenses.

#### Organizational Development

- 50% of assistance up to \$10,000 per project is for eligible training for executives' expenses; and
- 50% of assistance up to \$15,000 per project is for eligible board capacity training expenses

[Click here](#) for more information

## Quebec

Note: Information available in French only:

<https://www.mapaq.gouv.qc.ca/fr/Grands-dossiers/pca/Pages/PartenariatCanAg.aspx>

### Programme services-conseils

#### Clientèle admissible

- Entreprises agricoles
- Entreprises de transformation alimentaire artisanale
- Entreprises de la relève agricole
- Entreprises en démarrage qui présentent des perspectives de pérennité et qui prévoient réaliser des ventes brutes :
  - De 5 000 \$ ou plus d'ici 5 ans (entreprises agricoles)
  - De 30 000 \$ ou plus d'ici 36 mois (entreprises de transformation alimentaire artisanale)
- Regroupements d'entreprises

**Projets admissibles :** Les services-conseils offerts par des conseillers inscrits aux réseaux Agriconseils.

#### Nouveau!

Pour toutes les entreprises en démarrage et de la relève agricole :

- Bonification de l'aide financière à 85 %
- Augmentation de l'enveloppe globale à 40 000 \$

Domaine d'intervention	Thématiques	Exemple d'activité admissible	Taux d'aide financière	Aide financière maximale par entreprise par domaine d'intervention	Enveloppe budgétaire maximale par entreprise	
					Entreprise agricole ou agroalimentaire	Entreprise de la relève ou entreprise en démarrage
Agroenvironnement	Pratiques agroenvironnementales	<ul style="list-style-type: none"> <li>• Plan d'action agroenvironnemental (PAA)</li> <li>• Suivi</li> <li>• Évaluation détaillée et ciblée</li> </ul>	85 %	15 000 \$	30 000 \$	40 000 \$
			75 %			



<b>Technique</b>	Pratiques culturelles	<ul style="list-style-type: none"> <li>• Diagnostic spécifique</li> <li>• Rotation et choix des cultures</li> <li>• Gestion de l'eau</li> </ul>	50 %	15 000 \$		
	Pratiques d'élevage	<ul style="list-style-type: none"> <li>• Diagnostic spécifique</li> <li>• Génétique et amélioration du troupeau</li> <li>• Alimentation</li> </ul>				
<b>Gestion</b>	Gestion	<ul style="list-style-type: none"> <li>• Diagnostic global ou sommaire</li> <li>• Plan d'action</li> <li>• Plan de transfert</li> </ul>	50 %	20 000 \$		
			85 %			
	Soutien des gestionnaires	<ul style="list-style-type: none"> <li>• Diagnostic et gestion des ressources humaines</li> <li>• Organisation du travail</li> </ul>	50 %			
<b>Valeur ajoutée</b>	Transformation	<ul style="list-style-type: none"> <li>• Diagnostic spécifique</li> <li>• Analyse des opérations</li> <li>• Mise à l'échelle d'un produit</li> </ul>	50 %	5 000 \$		
	Mise en marché de proximité	<ul style="list-style-type: none"> <li>• Diagnostic spécifique</li> <li>• Activité d'interprétation-Agrotourisme</li> </ul>				

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# Saskatchewan

<http://www.saskatchewan.ca/business/agriculture-natural-resources-and-industry/agribusiness-farmers-and-ranchers/canadian-agricultural-partnership-cap>

## Agricultural Skills and Knowledge (ASK) Program

Assists producers with educational expenses for farm management courses or training activities. This program is available to producers to gain the knowledge necessary to increase profitability and minimize risks on their farm.

### *Funding*

ASK is a rebate program that requires applicants to successfully complete the course or training activity before a claim is made.

Applicants can apply for a rebate of up to 50% of the total eligible costs to a maximum program payment of \$2,500 per person per year. Maximum funding available is \$10,000 per person.

The minimum program payment for ASK is \$250 per person.

[Click here](#) for more information

## Farm Management Agriculture Partnership Program

Supports collaboration with industry in areas that address priority farm management issues, including farm transition, costs of production, workforce development and risk management.

Funding will be targeted to fill identified gaps within industry to build overall farm management capacity. Interested groups or organizations should connect with the [Ministry of Agriculture Farm](#)

[Management Extension Specialist](#) or [Agriculture Program Specialist](#) to discuss opportunities for collaboration.

[Click here](#) for more information

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## Yukon

<http://www.emr.gov.yk.ca/agriculture/canadian-agricultural-partnership.html>

The Canadian Agricultural Partnership programming provides funding to help Yukon's agriculture industry:

- increase competitiveness, productivity or profitability
- increase environmental sustainability
- expand domestic and international markets and
- improve the anticipation, mitigation and response to risks

[Click here](#) for more information

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## Newfoundland & Labrador

<https://www.faa.gov.nl.ca/programs/cap/index.html>

### Agriculture Business Program

This program will enhance market development opportunities and growth, address market access challenges, and increase knowledge transfer and skills development. Eligible activities include market research and planning, on-farm market infrastructure, business planning, succession planning, farm financial assessments, and human resource development, including the organization and delivery of agricultural conferences and workshops to enhance knowledge in the sector.

### Future Farms Program

This program will enable the Newfoundland and Labrador agriculture industry to attract new farmers and investment, realize economic growth opportunities, as well as meet food self-sufficiency targets. Eligible activities will include mentoring programs to match new entrants with experienced farmers; as well as financial support to the Newfoundland and Labrador Young Farmers Forum to provide services and training to young farmers interested in a career in agriculture.

### Mitigating Agricultural Risks Program

This program will enable the sector to identify and respond to risks, and to implement risk prevention and risk mitigation measures. Eligible activities will include food safety advisory services and training, implementation of beneficial management practices, biosecurity assurance systems, traceability measures, animal health and welfare measures, farm safety awareness and training, and the development of risk assessments and agriculture emergency preparedness plans.

## Environmental Sustainability and Climate Change Program

This program will promote environmentally responsible agriculture, address agriculture's impacts on natural resources, reduce greenhouse gas emissions, and mitigate and adapt to the impacts of climate change. Eligible activities include environmental farm planning; implementation of beneficial management practices such as water resource management, soil conservation, nutrient management, and waste management and environmental stewardship; and climate change mitigation and adaptation measures.

[Click here](#) for more information